



We typically think of winter as a bad time of year to clear ROW. That was not the case this past winter! Many companies had us perform all major clearing and tree removals during the winter and all ROW Mowing in the summer and fall, which has kept us very busy!

It's a nice schedule that keeps our crews actively working while taking advantage of weather/ground conditions that each season brings.

Since our last newsletter, I am proud and happy to say that Lanracorp continues its **Zero Lost Time** safety record. This is a huge feat and I am pumped for our crews, the effort they put into safety, and the culture that we have all built. People use the buzzword safety so often anymore that it's

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watered down, and I see many companies where safety is just a manual on a shelf. They ask employees to abide by it with no real consequences if they don't - as long as nothing happens. That's not Lanracorp; we promote a safety culture every day. And not just safety, but a culture of continuous improvement and of doing better. Better at work, better personally, and constantly striving to be the best version of ourselves. So, when people ask me what makes Lanracorp different, in a nutshell, it's how we treat our customers and how we work as a team towards our shared values and culture. This greater vision and focus is what separates Team Lanracorp from our competitors. To all of our crews, keep up the good work!

To all of our great customers, I just want to take this time to say thank you for your continued business and we look forward to killing it again for you in 2019! We just need this crazy wet spring to dry out, and as I write this, the 5-day forecast shows more than a 60% chance of rain every day.

We've made some exciting changes, added some new services, and continued to purchase specialty equipment so that we can continue to be the best in the business and have the right equipment for every terrain and job.

Sincerely,

Brent Oberlink, President

NEW & SPECIALTY EQUIPMENT ADDED



Remote Control Slope Mower



Jarraff



Aerial Lift



Marsh Master Mower

ADDITION OF NEW SERVICES



PIPELINE SURVEY/DEPTH OF COVER

When it comes to damage prevention, it is critical to know the depth of cover above the pipe and if there are any encroachment, erosion, or vegetation issues above ground. Our Pipeline Survey can provide you this assurance, a complete package tailored to meet your requirements. Using our GIS and mapping, we can provide detailed mapping and reporting.

DRONE INSPECTIONS/IMAGING

By using drones, our crews can go from ground to sky in seconds while capturing photogrammetry, 3D modeling, LIDAR images and general imagery for pipelines or electric lines. Operating tech equipment like this gives us the upper-hand because we have the right tools for the job, every time. We can also perform this in conjunction with our ROW Pipeline Survey to provide an excellent aerial view for your ROW Clearing needs...plus we can provide an estimate for you. We have a Certified Drone Pilot on staff!

GIS MAPPING

We can map it! We offer these services for our own ROW Clearing crews – know what has been done, issues, what's left, etc. But we can also perform GIS mapping services for ROW Surveys, Depth of Cover Surveys, Encroachments, Land Owner Updates, you name it.

DIGS/EROSION REPAIR

Our projects can accelerate naturally-occurring erosion, but we proudly take measures to restore it. Crews are knowledgeable in repairing erosive forces to ensure each job site exhibits adequate long-term erosion control. At Lanracorp, we can provide hydro-seeding, erosion matting/barrier, or can lay down rock/rip rap on the banks to prevent further erosion after we grade it or bring in new top soil.

THE QUICK MESSAGE

We are all about culture at Lanracorp. One of the things we preach is being passionate in the moment. **What is passion? It's being 100% focused and dedicated to something**, whether that's a cause, job, working out, etc. It drives you to excel in that particular field. It's so important to develop a passion, whether personally or professionally. The desire to want to be the best in a single moment, to be all-in is an incredible feeling of achievement. Sometimes, the best way to do this is to put the phone down, shut out other interruptions, and to **SCHEDULE** the time for what matters. If that is work, be all-in, schedule the time throughout the day to do the most essential parts of your job, prioritize, and then execute at 100%. Multitasking and doing it well is kind of a joke for most people. Scheduling each task, executing them flawlessly (because you are engaged in that moment and knocking it out of the park), is so much better than three half-ass jobs that get partially done. **So, get out there, be in the moment, be passionate, and execute your day!** It's what our creator wanted from us, to better our world, and to constantly pursue excellence. Share this passion with others, whether this is at work, at home, or at church. Be passionate, schedule the important things, and be purposeful in doing so. Now go kill your day!

NEW BEGINNINGS

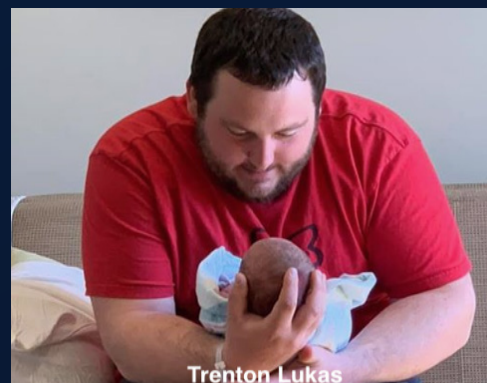
Recently, three Lanracorp Foremen became proud parents to healthy, happy babies. Drew Spencer and his wife, Brittany, had a beautiful baby girl (again) in March. John Feltner and his wife, Dana, welcomed a beautiful baby girl in February. Lukas Townsend became a 1st time father when he and his fiancée, Breanna, welcomed a healthy son. God's blessings to all three families! Stay tuned, more is sure to come!



Elaine Kate Spencer
March 17, 2019



Haelyn Ranah Feltner February 16, 2019



Trenton Lukas

LANRACORP ANNIVERSARIES

Lanracorp would like to recognize our recent employee anniversaries. We appreciate all that you have contributed to our company and look forward to many more years having you on the Lanracorp team!

DALTON MAROON
1 YEAR



JASON RUDING
1 YEAR



CHAD WEHRLE
2 YEARS



JOHN CARROLL
3 YEARS



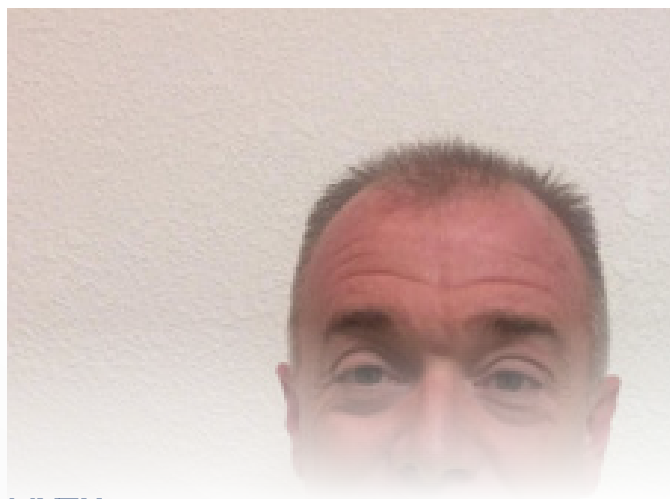
DOUG ENLOE
3 YEARS



JOHN FELTNER
8 YEARS



MYTHS BEHIND CHAINSAW SHARPENING



MYTH: You should wait until you see dust instead of chips coming from your saw while cutting.

REALITY: Keep it sharp! Don't wait until you see dust. Sharpen with each tank of gas.

MYTH: Use the same number of strokes with file on each tooth.

REALITY: Remove the same amount of metal but look at each tooth carefully. Some teeth need more strokes due to the way they are sharpened.

MYTH: File guides are for beginners.

REALITY: Even professionals need to refer to and use guides to keep the right angle.

These tips will help you get a fresh edge back!

GOING ABOVE & BEYOND

Lanracorp announced its new award program at our Employee Team Meeting earlier this year. Employees who go Above & Beyond with their work receive “Personal Day Cards.” Management has been paying close attention and we were happy to award Personal Day Cards to the following individuals for their outstanding work:



Ransom recently took on the challenge of becoming a spray tech this spring. He studied hard, applied himself, and passed both his Illinois and Michigan spray licenses on the first try! (It's not easy, just ask any of our other spray techs). Ransom has received high praise from a number of foremen for his hard work and willingness to learn. Great job, Ransom, and enjoy some well-deserved R&R!



What can we say about this guy? He's a dedicated employee, a class A CDL driver, and one of the most requested employees to join a foreman's crew. John can be counted on to be the first one ready to work, the first one back from lunch and the last one off the jobsite. Hats off to John for all of his hard work and perseverance!



David has done it all; laborer, foreman, and spray tech. He has always been relied on to be there when Lanracorp needed him. The management team appreciates his willingness to take on new projects, as foreman, and then turn around to jump into our spray season. Thanks, David! Take a day off and enjoy some fishing!

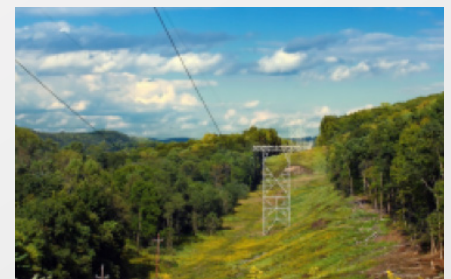


Lisa has recently taken on more responsibility in assisting our crews in compliance with Safety and DOT training. She has gone above and beyond in helping our employees stay up-to-date on all the necessary trainings needed for our projects. Thank you for stepping up, Lisa! Enjoy some time off with your husband!

THE BIRDS & THE BEES



For those of us in the Gas & Oil Industry, we understand why maintaining a clear ROW is so important. It gives the owning company the ability to access the pipe or overhead lines when attention is needed, and it lets them keep an eye on what is going on around the lines or pipe that could be a potential disaster. For the average citizen though, we may just see the removal of trees and shrubs as disruption of the land. **Did you know though, that a cleared ROW gives wildlife so much more than you might realize?** Due to the sunlight reaching the ground, more types of food are able to grow. For example, it provides a protected corridor for turkey to strut their stuff and feast on insects, for deer to graze, for butterflies and bees to bounce around spreading pollen and drinking nectar. So much activity goes on in a “Right of Way” corridor that it is a premier spot for hunters to position their temporary stands. It also promotes plant diversity. **The next time you pass by a ROW, think about all of the life that benefits from that cleared area, including you and me.**



SOME NEW FACES

Meet our new Project Superintendent,
Jay Keppler



Meet our new Administrative
Assistant, Elizabeth "Liz" Soltwedel



Meet our new Drone Pilot,
Jake Robertson



Jay Keppler joined our team at the beginning of this year. He was brought on to recruit new employees, help ensure our teams are prepared for projects, and to oversee our land agents, spray techs, and mow crews. Jay has 15 years of management work under his belt and has jumped into his new role with Lanracorp by taking on new projects such as GIS mapping software for our company. Jay and his wife Ashlee are proud parents of three little girls. In his free time, Jay enjoys...Lord only knows what, lol. Welcome aboard, Jay, and thank you for your hard work in helping Lanracorp continue to improve.

Liz came on board with Lanracorp at the beginning of February. She hit the ground running helping our crews with documentation of projects, reviewing expenses, and assisting with other projects around the office. She has a knack for fixing computer and software issues. Liz has her degree in culinary arts, studying at Le Cordon Bleu. In her free time, she enjoys going to Comic Cons, cooking, and spending time with her family and friends. We all look forward to working with you, Liz!

While Jake isn't new to our organization, he is new to his role as Drone Pilot. Congratulations, Jake, for obtaining your drone pilot's license! It was not a simple test and we appreciate your hard work in passing your test on the first try! Time to start doing photogrammetry, imaging, and ROW Surveys!

LANRACORP APPRECIATES ALL OF OUR EMPLOYEES AND THEIR HARD WORK AND DEDICATION. KEEP UP THE GREAT WORK! WE ARE WATCHING AND HOPING TO SHARE YOUR ACCOMPLISHMENTS IN OUR NEXT NEWSLETTER!



APRIL SHOWERS BRING MAY FLOWERS...AND WEEDS

Our licensed spray technicians are out in full force spraying herbicides to control vegetation across several states over the next few months. These guys work extremely hard, long days to make sure our customers are weed free and under control. We spray pre-emergents and contact killers for weeds, cattails, phragmites, stumps and trees. If you see our guys out, don't mind their blue boots. It's just the dye we use to make certain we cover all areas required.



SAFETY IS A SHARED RESPONSIBILITY

Digging that seems harmless can be dangerous. Never assume the location of pipelines and other underground facilities. It's a simple matter of advance planning and using the One Call option. In doing business with Lanracorp, we offer One Call Assistance and also respond to One Call notices for our clients. This is an added bonus for our customers since there are times when their own staff can't respond to calls and flag utilities. It's just one more service we're known for providing to those who rely on us in this industry.

NEWSLETTER SPRING 2019

619 South 3rd Street
Brownstown, IL 62418

Lanracorp, inc.

SPRING 2019
NEWSLETTER

