

Lanracorp, inc.

QUALITY AND SAFETY. ALWAYS.

DONE RIGHT '17 

WINTER NEWSLETTER



OUR COMMITMENT TO YOU

Lanracorp came about because there was a need for a contractor that truly valued safety, that truly valued quality and pride in their work. I wanted to create a contracting company that was driven by a culture of safety, not just a manual. A team of great employees that were born hard workers but needed a company that truly cared, pushed a genuine safety culture, and that pushed every single day for excellence. At Lanracorp, we don't settle. We aren't ok with sub-par work. At Lanracorp, our goal is to win every single day. By delivering consistently on our principles. We push to be direct in communication, adding value to every service, and doing more than what is required.

- Continuous Improvement - Never Settle
- Integrity - Be Honest. Be Direct.
- Going the Extra Mile - Prove your Worth
- Add Value to EVERY service
- Give you more than our competition is
- Consistently Perform - On Safety, On Quality, On Giving 110%
- Do what is right and do more than is required - Day in and Day out.

Call/Email us today to secure a spot on our 2018 schedule

TEAM LANRACORP PARTICIPATES IN THE REAL APPEAL PROGRAM.

Members of the Lanracorp Team have started a new journey for the 2018 year. Through the employee insurance benefits program, our team is participating in the Real Appeal Program.

It's a simple, step-by-step program designed to help employees get on the fast track to lasting weight loss without turning life upside down. And, because of its potential to transform so many lives Real Appeal is available at no additional cost to all eligible medical health plan members, including covered spouses and adult dependents.

What's exciting about Real Appeal is that it can work for most anyone, no matter how much weight someone would want to lose or what kind of shape they are currently in. Depending on needs, a personal weight-loss coach will customize a plan specific to health goals, fitness level and lifestyle and will provide ongoing support for an entire year!

Members of Real Appeal also receive a Success Kit which includes everything they will need to put each member of our team on the road to results - step-by-step program guides, workout DVDs, recipes, healthy cooking tools, a personal weight scale and blender.



real appeal

We are looking forward to what our team can achieve this year.

NATURAL DISASTERS - ARE YOU PREPARED?



As a company, Lanracorp spends a lot of time and money preparing its employees to stay safe on the job. What about when a natural disaster strikes? You could be at home or at work. You and your loved ones could be together or separated. If 2017 showed us any one thing, it's that NO ONE is exempt from the effects of a local disaster. What will 2018 bring? We do not know, but we need to be READY! Are You?

THINK & ACT!

1. Do you & your loved ones have a clear plan of action? Have you practiced escape plans?
2. Assume communications will be down at least for a while.
3. Where would you meet up if something happens while separated? Do you know where the local shelters are? Do you have someone in another state that you could all check in with?
4. Do not assume local organizations will be able to take care of you, especially at first.
5. Do you have a "Go Kit" ready? What should it contain?
 - a. Water and/or water purifying means.
 - b. Blankets & changes of clothing.
 - c. Flashlight, radio using batteries or wind up.
 - d. First Aid Kit w/whistle.
 - e. Eating utensils, can opener, tool set.
 - f. Non Perishable food Items.
 - g. Waterproof container for meds, matches, papers & money, deck of cards.
 - h. All these things will depend on your own families needs.
6. Always keep your gas tanks at least 1/2 full- we learned this from last years FL & TX disasters.

Do NOT wait until the disaster hits to think about these things, it will be too late.

SAFETY & RECOGNITION

GET TO KNOW OUR TEAM - RECOGNIZED EMPLOYEES: WINTER 2018



Rookie of the year - **Jake Tauber**

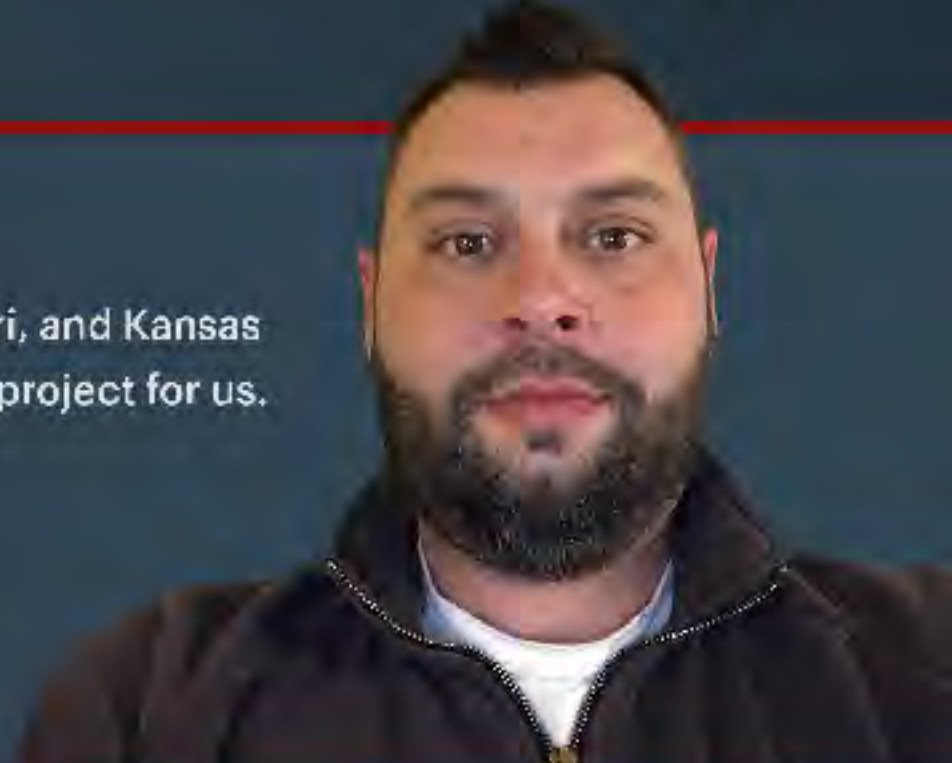
Stolen away from state farm- "lol", he joined the Lanracorp team spring of 2017. He worked on the right-of-way for a few months. Then took on the assignment of mowing hundreds of sites for us this season. He did an outstanding job of scheduling his own work, taking care of equipment and accomplishing a job well done. Jake and Eden are now engaged to be married.

Congrats!

Bruce Wagner - aka Chip

He has shined this year. He has traveled non stop all over Illinois, Missouri, and Kansas controlling vegetation. He has moved to cataloging trees for a northern project for us. We look forward to working together in 2018.

Thanks, Bruce



Andrew Kistler

For 10 years Andrew has been with our company. Now serving as Equipment Manager, Andrew has the experience in all aspects of our business. He is instrumental in keeping all moving forward and running smoothly.

Thank You for your Loyal Service to Lanracorp.

BRRRRRRRRRRR



THE VALUE OF PRE-JOB BRIEFINGS

- Discuss/Review Safety Concerns
- Review the Scope of Work
- Brainstorm on Hazards: New and Old
- Review Company Near Misses or BBS Data
- Job Status Update

Job Planning is crucial to a safe and successful project.
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MARSHES NEEDING MOWED?



If you have areas needing mowed, contact us now to reserve this machine!

CARING FOR YOUR EQUIPMENT IN THE WINTER:

DON'T NEGLECT YOUR EQUIPMENT DURING THE WINTER MONTHS. THE COLDER WEATHER IS HARD ON DIESEL ENGINES AND HYDRAULIC SYSTEMS.

- Plug in the engine block heater if available
- Allow equipment to warm to operating temperature before operating
- Check your battery and make sure components are clean
- Use an anti-gel additive, especially in diesel fuel
- Check the coolant - colder weather requires more coolant and less water in the mix
- Keep your fluid levels topped off
- Inspect the hydraulic system
- Check tire pressure especially during extreme temperatures

If at all possible, store equipment inside. It's always important to maintain a clear field of view. Make sure ice is cleaned off of all walking surfaces of equipment, trailers, and vehicles. Windows and mirrors should be clear. And definitely....give yourself more time to get ready in the morning, keep an extra distance in between vehicles when driving, and slow down.



CREW CHAT WITH DOUG

We all know the ROW seems to consistently throw challenges our way. From weather to hazards, the Lanracorp team stepped up to these challenges and pushed through them safely. The word team has no I in it, so I want to give a big congratulations to our team for a safe and productive 2017. I'm looking forward to the projects we have in 2018 and I'm confident in the Lanracorp team to again surpass expectations. We have bigger goals, more miles, and more projects in 2018. I urge everyone to not become complacent, to keep pushing for excellence, and to WIN in 2018. I appreciate all of the hard and SAFE work!

WHAT'S COMING DOWN THE PIPE?

LANRACORP HAS BIG GOALS FOR 2018!

We push hard for excellence in everything we do. At work this includes a Zero Incident Safety Culture, 100% customer retention, and a high Quality Standard. But don't let it stop there, make 2018 your best year personally. At the gym, at home, with the kids, or spouse - bring your A game.

A FEW THINGS THAT ARE ON THE AGENDA FOR 2018:

- **New Customers:** More and more people have brought their trust to the Lanracorp team to execute their ROW Clearing safely and efficiently.
- **New Projects:** From ROW mowing to full ROW Tree Clearing.

WE'VE ADDED A LOT OF NEW WORK TO THE BOOKS FOR 2018!

- **Business Development Team:** We continue to add to this team to spread the Team Lanracorp culture to more and more customers.
- **Our Land Agent and One-Call Services** are growing fast - book it now!
- **Safety Committee:** Voluntary but Impactful - Sign up now!
- **Leadership Breakfast:** Breakfast, leadership topics, and good times....with the cool boss man.
- **Specialized Equipment:** We continue to purchase more equipment to add to our fleet that lowers our direct line of fire risks. We saw a lot of interesting equipment at the TCIA expo in 2017 and have brought some of it to our fleet. Continuous Improvement in ACTION.

SAFETY TIPS FROM THE EXPERTS



With spring around the corner and with that comes many strong storms and wind. Be sure to take home with you all of the precautions and safety tips you hear from us in the workplace. Use your chaps, inspect the tree, ensure the tree is not energized, check the work area for down lines, and don't be afraid to call a professional. When trees are blown over from a storm there is often hidden energy in the tree and it can move quickly after you make just one easy cut that was holding it in place. The tree can strike you or someone else. Just google "tree cutting gone wrong" if you want to see for yourself. Safety First, at work and at home.

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Lanracorp
ENGAGED

A NEW YEAR, A NEW ATTITUDE:

Ephesians 4:31-33 Get rid of all bitterness, rage and anger, brawling and slander, along with every form of malice. Be kind and compassionate to one another, forgiving each other, just as in Christ God forgave you.

The new year is an excellent time to put behind you the anger and resentment that can often build up in our lives. This anger can become all consuming, a weight around your shoulders, and typically the only person it is damaging is you. If all we think about are how annoying or terrible someone else is then we are doing nothing positive for ourselves, our family or those around us. Nobody wants to be around a negative person, a gossip, or hateful person. And often these people don't succeed in life and they definitely don't succeed at bringing others to Christ. As we kick off this New Year put behind you the negative thoughts, move on from a bitter experience, forgive and forget, and watch for the new doors to open for you in life as you stop dwelling on the past and start looking for the future. We can all accomplish big things spiritually, at home, and at work when our mind is right. Think of someone that was extra nice or respectful, maybe at a restaurant or at work. They stood out to you, didn't they? Did they change your outlook the rest of the day? When someone goes out of their way to be nice, it is memorable, it's contagious, and it's powerful. Be that person in your world. Stand out to people....in a good way. Forget and forgive the past, focus on your impact in the future.

PROUD CONTRIBUTOR AND SUPPORTER.



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