



Lanracorp, inc.

A LETTER FROM THE PRESIDENT

At Lanracorp, we believe true value goes beyond just completing the job. Our mission is to provide safe, strategic, and reliable service—and to be the partner our clients can depend on when it matters most.

In today's contracting landscape, we're seeing a growing trend of reduced standards—where the lowest bid wins, and quality, safety, and long-term planning are often sacrificed. That's never been our model. At Lanracorp, we're proud to stand out by doing things the right way, every time.

We understand that many of our clients are stretched thin—navigating compliance requirements, managing large workloads, and handling multiple priorities. That's exactly where we come in. Our team supports yours by bringing:

- Strategic long-term ROW planning that reduces costs and avoids surprises
- Detailed GIS documentation and visual project tracking for transparency and compliance
- Clear scope-of-work creation to ensure accurate bidding and streamlined execution
- Skilled, safety-focused crews who understand the importance of professionalism and accountability.
- A full-service approach covering everything from vegetation management to erosion control and pipeline maintenance.

This is more than a service list—it's a system designed to reduce headaches, protect your assets, and improve your outcomes.

Our clients don't choose Lanracorp because we're the cheapest option. They choose us because we show up, do the work right, and stand behind it. They know we'll answer the phone. They know our crews are trained, respectful, and safety-driven. They know we care as much about their goals as they do.

We proudly serve the pipeline, utility, refinery, and renewable energy sectors, and we do it with a long-term mindset—because lasting value is what we're here to create.

We're not just contractors—we're partners in your success. We deliver quality. We deliver professionalism. And we deliver peace of mind.

That's who we are. That's Lanracorp.

Win the Day,

A handwritten signature in black ink that reads "Brent Oberlink".

Brent Oberlink, President

Lanracorp, inc.

THE BETTER
CONTRACTOR

Embracing Technology in Right-of-Way Vegetation Management

Lanracorp, inc.

Transformative Changes and Future Prospects

In the contemporary world, technology has become an integral aspect of nearly every industry, driving efficiency, accuracy, and innovation. One such field that has significantly benefited from technological advancements is right-of-way (ROW) vegetation management. Traditionally reliant on manual and labor-intensive methods, this sector is now witnessing profound changes owing to the integration of modern technology.

The Role of Technology in Right-of-Way Vegetation Management

ROW vegetation management involves maintaining clear pathways for utilities such as power lines, pipelines, and transportation routes. Historically, this process required extensive manual labor, often involving large teams conducting physical inspections, trimming, and removal of vegetation. However, the advent of technology has revolutionized how these tasks are approached, offering a blend of efficiency and precision that was previously unattainable.

Geospatial Technologies and Remote Sensing

One of the most transformative technologies in ROW vegetation management is the use of geospatial technologies and remote sensing. Geographic Information Systems (GIS) allow for precise mapping and monitoring of vegetation along ROW corridors. By integrating satellite imagery and aerial data, GIS systems can identify areas of dense vegetation, potential hazards, and changes over time. This data-driven approach enables managers to make informed decisions and prioritize areas requiring immediate attention.

Remote sensing technologies, such as LiDAR (Light Detection and Ranging), further enhance this capability. LiDAR uses laser pulses to create high-resolution 3D models of the landscape, providing detailed information about vegetation height, density, and proximity to infrastructure. This technology allows for proactive management, identifying potential risks before they become critical issues.



Unmanned Aerial Vehicles (UAVs)

Drones, or UAVs, have emerged as game-changers in ROW vegetation management. Equipped with high-resolution cameras and sensors, drones can quickly survey vast areas, capturing real-time data on vegetation conditions. This not only reduces the time and labor costs associated with ground-based inspections but also enhances safety by minimizing the need for personnel to enter hazardous areas.

Drones can also be used to apply herbicides with pinpoint accuracy, targeting specific vegetation without affecting surrounding flora. This precision application reduces chemical usage and its environmental impact, aligning with sustainable management practices.

Artificial Intelligence and Machine Learning

The integration of artificial intelligence (AI) and machine learning (ML) into ROW vegetation management is another significant advancement. AI algorithms can analyze data from various sources, including remote sensing and drone imagery, to identify patterns and predict vegetation growth. This predictive capability allows for proactive maintenance schedules, minimizing the risk of vegetation encroachment on critical infrastructure.

ML models can also assist in classifying vegetation types, assessing their health, and determining the most effective management strategies. These intelligent systems continuously learn and improve, enhancing their accuracy and reliability over time.

Benefits and Future Prospects

The embrace of technology in ROW vegetation management has yielded numerous benefits. Enhanced efficiency and accuracy reduce operational costs and mitigate risks associated with vegetation interference, such as power outages and infrastructure damage. Improved safety is another critical advantage, as technology reduces the need for manual inspections in hazardous areas.

Looking ahead, the future of ROW vegetation management will likely see further integration of advanced technologies. Innovations such as autonomous drones, advanced robotics, and the Internet of Things (IoT) will continue to transform the industry. For instance, IoT sensors embedded in vegetation and infrastructure can provide continuous monitoring and alert managers to potential issues in real-time.

Moreover, advancements in AI and ML will further refine predictive models and decision-making processes, enabling even more proactive and efficient management strategies. The ongoing development of sustainable practices, supported by technology, will ensure that ROW vegetation management aligns with environmental conservation goals.

Conclusion

In conclusion, the integration of technology into right-of-way vegetation management has ushered in a new era of efficiency, safety, and sustainability. From geospatial technologies and UAVs to AI and mobile applications, these innovations have transformed traditional practices, offering a glimpse into the future of infrastructure maintenance. As technology continues to evolve, so too will the methods and strategies employed in ROW vegetation management, ensuring the continued safety and reliability of critical infrastructure.



TOO BUSY TO RUN YOUR ROW CLEARING PROGRAM EFFICIENTLY?

CHECK OUT OUR WHITE GLOVE SERVICE

Let's face it—ROW clearing is time consuming. Between operations, reporting, landowner issues, and compliance, strategically managing a ROW Clearing Program often falls down the priority list. Many of our clients are so focused on keeping things moving that they don't have time to step back and build a long-term, cost-effective plan.

That's where Lanracorp's White Glove Service comes in.

What You Get With Our White Glove Service:

ROW Assessments

We assess your lines, identify trouble areas, and build out a detailed ROW plan so you're never guessing when it's time to clear or what needs attention. This plan can be several years long and will strategically address what to clear each year to maintain compliance and keep ROWs looking great.

GIS Integration

We catalog every issue and activity using GIS—giving you full visibility into what's been done, what's coming up, and where money is being spent. It's clarity that helps you plan better and report with confidence. Also, we use GIS to fully build out your ROW Program.

Scope of Work Creation

Writing scopes for ROW projects is time-consuming and technical. We do it for you. Clear scopes = better bids, better compliance, fewer landowner issues, and fewer change orders. We build it through GIS and expertise. The API is pushing IVM, we will incorporate IVM into your strategy to fully optimize it's effectiveness long term.

Strategic Long-Term Planning

We don't just look at this season—we look at the next five years. By building a phased clearing plan, we help you improve the look of your ROW, cut costs over time, and meet your compliance goals while performing the work strategically.

Why It Matters:

Without strategic planning, many operators fall into the "react and clear" or "point and clear" trap—overpaying for short-term work that delivers inconsistent results. With Lanracorp's White Glove approach, you get a trusted partner who helps you manage the full lifecycle of your ROW Clearing Program.

Ready to Stop Spinning Your Wheels?

Let us take the heavy lift off your plate.

Partner with Lanracorp and see how much more efficient—and effective—your ROW Clearing Program can be.

SPRING IS HERE!

As winter fades away and the sun begins to shine, everything turns green, days grow longer, and we resume services like lawn mowing and herbicide spraying, keeping our crews busy throughout the summer.

Every year, we set ambitious company goals, and 2025 is no exception. This year, our focus is on enhancing employee development and addressing customer challenges through direct involvement in their vegetation programs.



GOALS FOR 2025:

- **Enhance Foreman Performance and Leadership:** We aim to involve our Foremen in project planning and direct communication with customers. By allowing them to create and drive their crew's project plans, they can ensure the scope of work is executed within project estimates. Foremen will make decisions to control project flow, work within budgets, and complete jobs safely with exceptional quality.
- **Focus on Comprehensive Training:** We are committed to improving training at all levels through better use of mentors and continuous improvement surveys. New employees will be assigned mentors to address any questions, concerns, or additional training needs. Weekly surveys will enable everyone in the company to provide feedback and ideas for improvement, helping us tailor our training programs to better meet employee needs.
- **Address Customer Needs:** We will dive into each customer's specific challenges in their vegetation programs and develop customized plans to address problem areas. Our management team will review and redesign programs with budgets that allow for planned and timely completion. By offering better consultation, we aim to help customers understand the work our crews do and efficiently execute their project needs.

MOBILE APPLICATIONS AND FIELD MANAGEMENT SOFTWARE IN RIGHT OF WAY VEGETATION MANAGEMENT

ENHANCING EFFICIENCY AND COMMUNICATION

Mobile technology has revolutionized many industries, and right of way (ROW) vegetation management is no exception. The integration of mobile applications and field management software has significantly streamlined field operations, providing numerous benefits including real-time communication, data sharing, and enhanced documentation capabilities. This document explores the various ways in which these technologies have transformed ROW vegetation management.

STREAMLINING FIELD OPERATIONS

Field management software and mobile applications have made it possible for field crews and central offices to communicate and share data seamlessly. Workers can access essential tools like maps, schedules, and work orders directly on their mobile devices, ensuring they have up-to-date information at their fingertips. This instant access to information facilitates efficient planning and execution of tasks.

- **Maps:** Digital maps allow workers to navigate the ROW areas with precision, identifying vegetation that needs attention and planning routes to maximize efficiency.
- **Schedules:** Real-time schedules ensure that field crews are aware of their assignments and production expectations, improving logistics and productivity.
- **Work Orders:** Mobile access to work orders allows workers to understand the specifics of their assignments, including details about the required work and any special instructions.



REAL-TIME DOCUMENTATION AND DATA COLLECTION

One of the most significant advantages of mobile applications in ROW vegetation management is the ability to document work performed in real-time. Workers can take photographs, record notes, and upload this information instantly to central databases. This process enhances accountability and transparency, as supervisors and stakeholders can monitor progress and verify that tasks are completed to the required standards.

- **Photographic Evidence:** Photographs provide visual proof of the work performed, allowing for accurate tracking of progress and identification of potential issues.
- **Notes:** Detailed notes help document the specifics of each task, including observations and any problems encountered, facilitating better decision-making and adjustments.
- **Instant Uploads:** The ability to upload documentation instantly ensures that the central office receives real-time updates, improving communication and coordination.

IMPROVING ACCOUNTABILITY AND TRANSPARENCY

The real-time data collection capabilities of mobile applications and field management software significantly improve accountability and transparency within ROW vegetation management. Supervisors can track the progress of field crews, ensuring that tasks are completed according to schedule and to the required standards. This level of oversight helps identify any discrepancies or issues promptly, allowing for swift corrective action.

- **Progress Tracking:** Supervisors can monitor the completion of tasks in real time, ensuring that field crews adhere to schedules and quality standards.
- **Issue Identification:** Instant access to documentation helps supervisors identify and address any problems quickly, preventing delays and improving overall efficiency.
- **Corrective Actions:** The ability to track issues in real time allows for timely interventions and adjustments, ensuring that ROW vegetation management remains on track.

ENHANCED COMMUNICATION AND COORDINATION

Communication and coordination are critical components of effective ROW vegetation management. Mobile applications and field management software facilitate seamless interaction between field crews and central offices, ensuring that everyone is on the same page. This enhanced communication helps prevent misunderstandings and ensures that tasks are executed efficiently.

- **Seamless Interaction:** Real-time communication tools enable field crews and central offices to interact seamlessly, sharing information and updates instantly.
- **Unified Information:** Access to a unified database ensures that all stakeholders have the latest information, reducing the risk of errors and improving coordination.
- **Efficient Execution:** Enhanced communication and coordination help ensure that tasks are executed efficiently, reducing downtime and improving overall productivity.

TRACKING AND ADJUSTMENTS

The ability to track progress and make adjustments as needed is a crucial advantage of mobile applications and field management software in ROW vegetation management. Real-time data collection and documentation provide the insights needed to make informed decisions and optimize operations.

- **Performance Insights:** Real-time data collection provides valuable insights into the performance of field crews, helping identify areas for improvement.
- **Informed Decisions:** Accurate and up-to-date information allows supervisors to make informed decisions, optimizing operations and maximizing efficiency.
- **Operational Adjustments:** The ability to track progress and identify issues promptly enables swift adjustments, ensuring that ROW vegetation management remains effective and efficient.

In conclusion, mobile applications and field management software have transformed ROW vegetation management by streamlining field operations, enhancing documentation capabilities, improving accountability and transparency, and facilitating better communication and coordination. These technologies provide the tools needed to optimize operations, ensuring that ROW vegetation management is executed efficiently and effectively. As mobile technology continues to advance, it is likely that these benefits will only increase, further improving the efficiency and effectiveness of ROW vegetation management.

AI CAN HELP IMPROVE SAFETY IN SEVERAL WAYS:

#1 Hazard Identification & Prevention

- Computer Vision for Hazard Detection: AI-powered cameras can detect unsafe behaviors, such as workers not wearing PPE, ergonomic concerns, or identify environmental hazards like unstable ground or power lines.
- Predictive Analytics: AI can analyze past incidents and predict high-risk situations, allowing companies to take preventive measures.

#2 Equipment & Vehicle Safety

- AI Telematics: Monitors company vehicles and heavy equipment, tracking unsafe driving, fatigue, and maintenance needs.
- Smart Sensors: AI-powered sensors on tools and machinery can detect abnormal vibrations, overheating, or misuse, preventing accidents.

#3 Training & Awareness

- AI-Driven VR Training: Virtual reality simulations powered by AI can provide hands-on safety training in realistic vegetation management scenarios.

#4 Weather & Environmental Monitoring

- AI Weather Prediction: Can analyze weather data to warn workers about extreme heat, storms, or other hazardous conditions.
- Real-Time Air Quality Monitoring: AI-powered sensors can detect harmful chemicals or pollen levels that may affect worker health.

#5 Scale

- Virtual Safety Audits: AI can streamline safety inspections, ensuring compliance with OSHA and company safety standards.



IT'S ALL ABOUT BALANCE

During the first few minutes with a new employee, I explain how seriously we take Safety and that we *must* put it first. Then I often say during a new hire orientation that the safest thing to do is “not get out of the truck or not even go to work”, but they are NOT going to pay us for that. So, it takes balance.

Safety doesn't always mean free of all risks. Safety means we are aware of the risk; we know the precautions to take, and we regularly take those precautions.



SCRIPTURAL THOUGHT: NEW LIFE AND RENEWAL

Spring is a season of renewal, growth, and new beginnings. Just as the earth awakens with fresh blossoms and vibrant greenery, we, too, can experience spiritual renewal.

Isaiah 43:19 reminds us of God's power to bring newness into our lives:

“Look, I am doing something new! Even now it is springing up; do you not recognize it? I will make a way through the wilderness and rivers in the desert.”

No matter what challenges or dry seasons we have faced, God is always at work, bringing restoration and hope. Spring is a reminder that He makes all things new. Let this season encourage us to put faith in His promises, knowing that just as the flowers bloom, our spirits can flourish.

CELEBRATING SPRING 2025 ANNIVERSARIES

**ARNOLD
HERMAN**



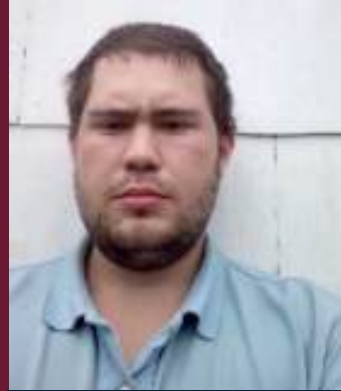
ACCOUNTANT | 4 YEARS

**CHARLES
MAROON**



FOREMAN | 9 YEARS

**TOBY
RICHARDS**



LABORER | 2 YEARS

**JUSTIN
KAZMIRSKI**



PROJECT SUPERVISOR | 2 YEARS

**KEITH
TAYLOR**



OPERATOR | 9 YEARS

**LEO
KRUGER**



ADMINISTRATIVE ASST.
3 YEARS

**NOAH
KLIMPEL**



VIDEOGRAPHER | 2 YEARS

**JADIE
KECK**



SOCIAL MEDIA &
PHOTOGRAPHER | 2 YEARS

**KATIE
KOEbbe**



EXECUTIVE ASST. | 2 YEARS

**GUNNER
SMITH**



REFINERY LABORER
2 YEARS

**JON
KECK**



PROJECT MANAGER
5 YEARS

**1 YEAR
HONORABLE
MENTIONS**

JORDAN JASO -
REFINERY LABORER

TIM MASKIN -
PROJECT SUPERVISOR

JACOB BARNES -
LABORER

EMPLOYEE SPOTLIGHT

DAN SIGRIST SAFETY MANAGER

Dan became Lanracorp's Safety Manager in October of 2015, and is approaching his 10-year anniversary of being a part of the Lanracorp family. Reflecting on his time with Lanracorp, Dan said, "Over the past decade, I've seen the vegetation management industry evolve, and I've had to evolve with it, whether by learning new skills or improving how I approach challenges. So, I've learned the importance of adaptability and continuous learning. Safety being my top priority, and I've been fortunate to play a role in building a culture where our crews go home safe every day. It's been rewarding to see the difference between compliance-driven safety to a true culture of looking out for one another."

When asked what has been the "highlight" of his career with Lanracorp, Dan answered, "One of my proudest achievements was implementing our innovate for safety program. Utilizing modern equipment to remove employees from the line of fire as much as possible. We saw a significant reduction in incidents and increased engagement from the team. Seeing workers take ownership of safety and apply what we've taught in real-time has been one of the most rewarding parts of my role. I appreciate the trust and support from leadership, as well as the dedication of our crews. Safety is a team effort, and without buy-in from every level, we wouldn't have made the strides we have. The commitment from our workforce is what truly makes a difference."

Dan grew up near Carlyle Lake and currently lives in Mulberry Grove IL with his wife, Lisa Sigrist (who also works for Lanracorp as the Business Administrator), their dog, and tortoise.



"SEEING WORKERS TAKE OWNERSHIP OF SAFETY AND APPLY WHAT WE'VE TAUGHT IN REAL-TIME HAS BEEN ONE OF THE MOST REWARDING PARTS OF MY ROLE."

REVOLUTIONIZING ROW VEGETATION MANAGEMENT WITH UNMANNED AERIAL VEHICLES (UAVS)

Unmanned Aerial Vehicles, commonly known as drones, have emerged as game-changers in the realm of Right-of-Way (ROW) vegetation management. These advanced devices, equipped with high-resolution cameras and sensors, have transformed the way vast areas are surveyed and managed.

ENHANCED SURVEY CAPABILITIES

Drones can quickly survey extensive areas, capturing real-time data on vegetation conditions. This ability to gather precise information rapidly reduces the time and labor costs associated with traditional ground-based inspections. Additionally, it significantly enhances safety by minimizing the need for personnel to enter potentially hazardous areas.

PRECISION APPLICATION OF HERBICIDES

One of the remarkable features of drones in vegetation management is their capability to apply herbicides with pinpoint accuracy. By targeting specific vegetation and avoiding surrounding flora, drones ensure precision application of chemicals. This method not only reduces chemical usage but also mitigates its environmental impact, aligning perfectly with sustainable management practices.

A SUSTAINABLE FUTURE

The integration of UAVs into ROW vegetation management represents a move towards more sustainable practices. By minimizing chemical usage and enhancing operational safety, drones contribute to a more environmentally-friendly and efficient approach to vegetation control.

In conclusion, the advent of drones in ROW vegetation management heralds a new era of precision, safety, and sustainability. As technology continues to advance, the role of UAVs in maintaining and managing vegetation will likely expand, offering innovative solutions to traditional challenges.





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