

DONATIONS

Lanracorp, inc. made a donation to WBGL Radio, a local radio station that is committed to bringing positive music and uplifting messages.
<http://www.wbgl.org>



FITNESS/HEALTH

The Zone of Vandalia, IL and Effingham, IL are offering all Lanracorp, inc. Employees a membership discount for individuals and families. Each gym is also allowing for all Lanracorp, inc. employees to use membership at either location. Both locations are open 24 hours.



FAITH

Criticize vs Forgiveness

And forgive us our debts, as we also have forgiven our debtors. (Matthew 6:12)

Criticism is hard to take but constructive criticism conveyed in an honest way can be beneficial. However, what if the criticism has ulterior motives? Maybe the other person is using it as an opportunity to make them look better, or maybe it's because they have been put down by others this same way. When this happens, we are easily hurt and we forget that others are broken and in need of forgiveness, just as we are. Jesus forgave all, he even forgave those that crucified him. What a powerful testimony! He knows we have weaknesses but he doesn't stand in criticism of our every move, he stands waiting to forgive. When you think of how much he has forgiven you, you might be more willing to extend the gift of forgiveness instead of criticism. It will make a powerful statement and transform your life. Surprise someone with the gift of forgiveness rather than retaliate back with a hurtful comment!



Welcome to our new facility

Letter from the President

We have moved into our new facility and are excited about the changes it brings. Our new facility will allow us a larger area for employee training and safety meetings plus allow for us to do more shop work in-house. There are a few finishing touches which we hope to have done in a couple of weeks. With the addition of this facility we have also brought on a Husqvarna dealership with more dealership opportunities soon to come. We invite you to come by and take a look!

Rain, rain, and more rain! So far this spring has been wet, especially in comparison to last year. Our herbicide spraying and ROW crews are working diligently to stay on schedule. Safety is our first priority so our crews are being extra cautious to avoid spraying in a situation where run-off may occur or ahead of a rain which would cause the herbicides to be less effective. We ask for your patience as we deal with the spring weather.

I like to give thanks where thanks is due. The first quarter of 2013 was another safety incident free quarter! Congratulations to all of our folks for making this happen! Our safety director, Krystal, has worked hard to train and build a safety culture and it's paying off!

Brent Oberlink, President
Lanracorp, Inc.

EMPLOYEES OF THE QUARTER



Opie Silabower works on our utility and gas line right of way clearing crews. He has a very strong work ethic and is very thorough when it comes to communicating with

the management team. We receive daily updates about job productivity and the efficiency and safety of his crew. His customers also speak highly of his work ethic, quality of work, and attention to customer satisfaction. Opie puts the safety of his crew and the entire Lanracorp team as his first priority.

Brock Hassebrock works on our utility and gas line right of way clearing crews and has been a great addition to our team. Brock is very driven and has a strong work ethic. He is a guy that can do anything; he is very versatile. Brock is well liked by all who work with him; we have never received anything short of excellence from him. His attention to detail allows him to complete all that is asked of him accurately and efficiently.

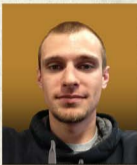


Derick Stumeier works on both utility and ROW projects, as well as in our shop. He is always on time and pays great attention to detail.

Derick's highlight is the care of his equipment; being mechanically inclined has helped to keep his equipment in top shape. Derick can operate any piece of equipment and is very capable in the shop as well.

OPERATING LANRACORP, INC. OPERATIONS MANAGER: Andrew Kistler

Andrew Kistler has been with Lanracorp, inc. for 5 years as a foreman. He has been a leader and a foreman from the beginning and has helped shape Lanracorp, inc. into what we are today. By becoming the Operations Manager, his role includes crew scheduling and production tracking, involvement in the safety department, and customer relations. By adding this role to Lanracorp, inc. it will allow for more efficiency and quality control to our crews on a daily basis.



BEHAVIOR BASED SAFETY PROGRAM

Lanracorp, inc. has a Behavior Based Safety Observation Program (BBS) that is in full swing. The program is on a volunteer basis by our team and can also be participated in anonymously. Our goals for the safety team is to identify positive and negative attitudes or behaviors, develop better training tools, encourage safe work behaviors, and most importantly to create ownership and awareness in their work.

Our team has already made its commitment to safety. That commitment is to watch out for one another by agreeing to take 5 minutes out of the day to watch a "buddy" and then provided feedback to one another. We value this feedback, and the information that we receive from these observation forms will help provide our team with a safe and comfortable work environment.



UPDATES

Weed Spraying/Large Site Maintenance

Weed spraying crews are in full swing. The weather has been challenging thus far but we will continue to press forward. Last year was an exceptional year across much of the US and this year is proving challenging. In the weed spraying business it is ideal that the ground is moderately dry when the application is made and within 1 week of this application a half inch or so of rain will help soak the pre-emergent herbicides into the soil. We are moving crews around so that we can spray during the most opportune time possible. But keep in mind, we still guarantee our work, so if the need arises for a re-spray please let us know. Our pipeline spraying crews are working diligently to ensure all block valves, tank farms, and stations are sprayed in a timely manner. The crews working in refineries are all on schedule to have these facilities sprayed by our deadlines.



Right of Way Clearing

The 1st quarter of 2013 was another safe quarter for our crews. This was despite colder than normal temperatures and wet conditions. Not only was this quarter safe but a majority of the crews still maintained their efficiency averages (based on \$ sq/ft). As we head into our drier season, these crews will be ratcheting up their hours and our safety team will be diligent to ensure that the safety culture is upheld and all procedures followed. Even with the weather conditions the crews are still on schedule to complete their current work assignments on time.

ELECTRONIC SAFETY FORM SUBMITTAL HAS BEEN LAUNCHED.

We have created a Lanracorp, inc. Foreman web program for our team to log in and complete their daily safety documents. This web page includes their Job Safety Analysis (JSA), Near Miss Forms, and Photo Reports. With this program the management team can view these forms online as soon as each document is submitted.

We have provided most of our foreman with an iPad mini for use in their daily pre-shift meetings. The benefits of this tool out in the field, with our crews, have been endless. The foreman can easily access our online training certificates for the entire team. Emails and safety bulletins sent by email can be pulled up on the larger iPad screen for easy viewing with the entire group. Our traveling crews will now have the ability to participate in safety meetings virtually. This tool also allows the crews to take larger and clearer photos of pre and post job projects. This type of instant and continual communication will make for an efficient and interactive daily safety shift starter meeting. Every foreman with an iPad or iPhone has said that this has been extremely efficient. The management team can access this information as soon as it is completed at site which will create a check and balance system that involves each level of employment within our organization.

This electronic version does not eliminate site-specific emergency plans or any work permits or work orders that have been issued by our customers. The forms are still at-the-ready with the iPad. This does eliminate all other paperwork that gets shuffled around the vehicle or in folders that could potentially lead to housekeeping issues or oversights. This electronic version will also not be used where cell phones are not permitted.

